**EXCLUSIVE OFFERING MEMORANDUM** 

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HARLEM 2591 Frederick Douglass Boulevard New York, NY 10030

> 5-STORY 7,010± SF CORNER MIXED-USE BUILDING WITH 7 APARTMENTS & 2 STORES

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## HARLEM, NEW YORK 2591 Frederick Douglass Boulevard, New York, NY 10030



## **EXCLUSIVE LISTING BROKERS:**

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## **EXECUTIVE SUMMARY**

Besen Partners, as exclusive agent for Ownership, is pleased to offer for sale 2591 Frederick Douglass Boulevard, New York, NY 10030 (the "Property") located on the northwest corner of 138<sup>th</sup> Street and Frederick Douglass Boulevard in the Harlem neighborhood of Manhattan.

The Property is comprised of a 5-story  $7,010\pm$  SF corner mixed-use building built on a  $1,500\pm$  Sf lot. Zoned R7-2, C1-4 with 7 residential units and 2 commercial units. A few blocks from the 135th Street [A, B, C] subway station.

## **ASKING PRICE: \$2,800,000**











**TOTAL UNITS** 

| Neighborhood:                      | Harlem   |  |
|------------------------------------|--|--|
| Block / Lot:                       | 2041 / 47  |  |
| Building Class                     | Walk-up Apartment - Over<br>Six Families with Stores<br>(C7) |  |
| Tax Class                          | 2B   |  |
| Year Built / Year<br>Altered:      | 1920 / 1992  |  |
| Total Lot Sq. Ft.                  | 1,500±   |  |
| Total Lot Dimensions:              | 19.92' x 75.33'  |  |
| Zoning                             | R7-2, C1-4   |  |
| Total Building Sq. Ft.             | 7,010±   |  |
| Total Units:                       | 9  |  |
| F.A.R. (built/allowed)             | 3.44 / 4.67  |  |
| Assessment / Taxes:<br>(2024/2025) | / \$86,901<br>\$10,864                                       |  |

## **BESEN** PARTNERS

**NET OPERATING INCOME:** 

## HARLEM CORNER MIXED USE BUILDING 2591 FREDERICK DOUGLASS BOULEVARD, NEW YORK, NY 10030

| REVENUE:                              | AMOUNT    |
|---------------------------------------|-----------|
| Ground Floor Revenue (2 Retail Units) | \$72,468  |
| Occupied Revenue (5 Apartments)       | \$106,700 |
| Projected Revenue (2 Apartments)      | \$32,400  |
| Real Estate Tax Reimbursements        | \$7,988   |
| EFFECTIVE GROSS INCOME                | \$219,600 |

| OPERATING EXPENSES:                          |          |
|--|----------|
| Property Taxes (2024/2025)                   | \$10,864 |
| Insurance (\$1,200/unit)                     | \$12,000 |
| Water & Sewer (\$1,100/unit)                 | \$8,800  |
| Gas - Heat (\$300/room)                      | \$7,800  |
| Common Area Electric (\$0.35/sf)             | \$2,500  |
| Management Fee / Payroll (4% of EGI)         | \$8,500  |
| Repairs & Maintenance / Admin (\$1,000/unit) | \$10,000 |
| TOTAL EXPENSES                               | \$60,460 |

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#### \$159,140



#### **AERIAL MAP**



## BESEN PARTNERS

## HARLEM CORNER MIXED USE BUILDING 2591 FREDERICK DOUGLASS BOULEVARD, NEW YORK, NY 10030

## LOCATION MAP





## **RENT ROLL**

| UNIT                       | LAYOUT     | RENT         | LXP / STATUS           |
|----------------------------|------------|--------------|------------------------|
| Grocery Store              | Commercial | \$4,100.61   | 12/31/2032             |
| Beauty Salon               | Commercial | \$1,938.42   | 05/31/2025             |
| Unit #1A                   | 2BR        | \$765.72     | Rent Stabilized        |
| Unit #1B                   | 1BR        | \$841.53     | Rent Stabilized        |
| Unit #2A                   | 2BR        | \$828.23     | Rent Stabilized        |
| Unit #3A                   | 2BR        | \$706.16     | Rent Stabilized        |
| Unit #2B (vacant)          | 1BR        | \$1,200.00   | 2023 Legal Rent Filing |
| Unit #3B (vacant)          | 1BR        | \$1,500.00   | 2023 Legal Rent Filing |
| Units #4A & #4B (combined) | 4 BR       | \$5,750.00   | Free Market            |
|                            | MONTHLY    | \$17,630.67  |                        |
|                            | ANNUAL     | \$211,568.04 |                        |





#### **STREET VIEW - WEST**



#### **STREET VIEW - NORTH**





#### **APARTMENT PHOTOS**



### LOCATION

**Harlem** is a neighborhood in Upper Manhattan, New York City. It is bounded roughly by the Hudson River on the west; the Harlem River and 155<sup>th</sup> Street on the north; Fifth Avenue on the east; and Central Park North on the south. The greater Harlem area encompasses several other neighborhoods and extends west and north to 155<sup>th</sup> Street, east to the East River, and south to Martin Luther King Jr. Boulevard, Central Park, and East 96<sup>th</sup> Street.

Originally a Dutch village, formally organized in 1658, it is named after the city of Haarlem in the Netherlands. Harlem's history has been defined by a series of economic boom-and-bust cycles, with significant population shifts accompanying each cycle. Harlem was predominantly occupied by Jewish and Italian Americans in the 19th century, but African-American residents began to arrive in large numbers during the Great Migration in the 20th century. In the 1920s and 1930s, Central and West Harlem were the center of the Harlem Renaissance, a major African-American cultural movement. With job losses during the Great Depression of the 1930s and the deindustrialization of New York City after World War II, rates of crime and poverty increased significantly. In the 21st century, crime rates decreased significantly, and Harlem started to gentrify.

The area is served by the New York City Subway and local bus routes. It contains several public elementary, middle, and high schools, and is close to several colleges, including Columbia University, Manhattan School of Music, and the City College of New York. Central Harlem is part of Manhattan Community District 10. It is patrolled by the 28th and 32nd Precincts of the New York City Police Department. The greater Harlem area also includes Manhattan Community Districts 9 and 11 and several police precincts, while fire services are provided by four New York City Fire Department companies.



#### **EXCLUSIVE OFFERING MEMORANDUM**



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#### **EXCLUSIVE CONTACTS:**

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